### Recommendations to Advance the Academic Mission in an Era of Increasing Demands

#### Fork Takers of the Northern LiTeS

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Claudia Cohn, Medical School

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Chris Wendt, Medical School

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### Methods

- OACA Leaders Perspectives
  - Associate Vice President Trevor Ames, Veterinary Medicine
  - Dean Gary Anderson, Dentistry
  - Chief Academic Officer Brad Benson, Medical School
  - Dean Connie White Delaney, Nursing
  - Dean John Finnegan, School of Public Health
  - Regional Campus Dean, Paula Termuhlen, Duluth
  - Dean Jakub Tolar, Medical School
  - Dean Lynda Welage, Pharmacy
- Faculty Perspectives (AHC FCC Survey)
- Model: Innovation with limited resources The German Mittelstand

De Massis A, Audretsch D, Uhlaner L, Kammerlander N. Innovation with Limited Resources: Management Lessons from the G erman M ittelstand. Journal of Product Innovation Management. 2018 Jan;35(1):125-46.



# The Change

Changes are the result of three primary drivers:

### **Economic Changes**

- Pay for performance billing
- Push for increases to clinical revenue
- Corporatization of clinical practice

#### Evolution of patient care and best practices

- Greater emphasis on health promotion
- Interprofessional care
- Patient/family/community engaged-oriented care

### Funding policies have introduced new challenges

- Cap on faculty salaries
- Emphasis on interprofessional collaborative research teams

### The Tension

# Faculty are tasked with advancing the academic mission.

- The 'triple threat' academic is unsustainable and should not set the standard for regular faculty or clinical faculty
- High expectations of faculty for revenue leads to burnout and disillusionment
- Promotion and tenure guidelines are not aligned with current expectations of faculty and vary by college

### Innovation with Limited Resources: Lessons from the German Mittelstand





### Focus: Pillars of Excellence

#### Mittelstand Model:

- Specific niche/focus allows domination of a defined market
- Superlative expertise
- Remarkable efficiencies
- Enables collaboration and innovation

Fork Takers Model: Identify & build on strengths in expertise and innovation

- Faculty: Focus and excel in a single aspect of the academic mission
- <u>Leaders</u>: Value equally all contributions to the trimission

## Globalization Strategy

Mittelstand Model: Nimble to recognize and exploit global opportunities

Fork Takers Model: Recognize global opportunities

- Faculty: Create agile teams that can realize global opportunities
- <u>Leaders</u>: Protect faculty time and support
  globalization opportunities

# Self-Financing

#### Mittelstand Model:

- Conservative approach that provides security
- Retains independence

Fork Takers Model: Create a sustainability plan to ensure faculty are supported to participate in research

### Faculty:

 Diversify external funding support that aligns with long-term strategy

- Protected time
- Internal funding for team science

# Long-Run Mindset

#### Mittelstand Model:

- Long-term strategies over short-term profit
- Longer tenure of CEO/ Leadership
- Build legacy

#### Fork Takers Model:

#### Faculty:

 Integrate education and practice into research focus

- Focus on retention rather than recruitment
- Create strong, state-of-theart infrastructure and research centers
- Support time for strategic initiatives "Be proactive rather than reactive"
- Support interdisciplinary teams with Endowed Innovation Chairs

### Innovation Chairs

- Competitive or Strategic Chair Positions
- Three year rotation, with one optional renewal
- Elements:
  - 15-20% Salary Support
  - \$75,000-100,000 Project Support
- Endowed, Dedicated Funds (\$5 million/chair)
  - Funding: Repurpose existing Chairs, Create new chairs with legislative funds
- Deliverables:
  - Program Project Grant
  - Large, Multi-PI R01
  - Large Center Grants



### Superior Employee/Faculty Relations

#### Mittelstand Model:

- Long-term orientation enables building long-term relationships with employees
- Enhanced training
- High involvement of employees in decisionmaking

Fork Takers Model: Support faculty's scholarly activity Faculty:

Participate in multi-level mentoring

- Create career development opportunities
- Create and support a faculty advocacy mechanism (e.g. ombudsman office)

### Community Embeddedness

#### Mittelstand Model:

- Fosters innovativeness
- Trust-based relationships with community opens up resources
- Direct community partnerships

Fork Takers Model: Integrate community-based education and practice into research focus Faculty:

Engage with community in an authentic way to identify needs of the community

- Form community partnerships, including greater MN to conduct:
  - Patient oriented research
  - Medical education research
  - Health systems research
  - Quality improvement research
  - Community-based participatory research



### Summary:

- We are all accountable to the academic mission.
  - All faculty should engage with each aspect of the mission but rarely will faculty engage with each part of the mission equally.
- The academic model may be misaligned with the current health care and funding environment.
  - Impacts of societal changes are felt across all OACA colleges.
  - Not addressing these changes comes at the risk of high faculty turnover and burnout.
- Many of the OACA colleges are responding in innovative ways to these unique pressures.
- Structural change and support is needed to ensure excellence in our academic mission.

# Changes for Success

- Focus: Focus and excel in a single aspect of the academic mission; value equally all contributions to the missions
- Globalization: Create agile research teams that can realize global opportunities
- Self-Financing: Create a sustainability plan to ensure faculty are supported to participate in research
- Long-Run Mindset: Create state-of-the-art infrastructure and interprofessional research teams. Focus on retention rather than recruitment.
- Superior Employee/Faculty Relations: Create multi-level mentoring and career development opportunities. Support a faculty advocacy mechanism.
- Community Embeddedness: Integrate education, practice, and research that serves all Minnesotans

Advance the Academic Mission in an Era of Increasing Demands: Leverage change as an opportunity

Invest in Innovative Chairs, Teams, Networks and Centers

Support Diversity in Funding

Invest in faculty careers & development

Strategy for Sustainable Success Reward individuals in the context of the team



### Fork Takers

